

## Steve Taylor ~ Your Buyer's Agent

Whether you're new to the Charlottesville area or a lifelong resident...if you want to buy a home, you need a REALTOR® working *for you*, on **your side** of the transaction.

As your Buyer's Agent, I will work diligently to ensure your satisfaction with the entire home buying process. *My services are complimentary* to you,\* and allow you to rest assured that you have an experienced guide working for you.

**Steve Taylor, REALTOR®**  
**(434) 249-4972**  
**www.WahooRealEstate.com**  
**SteveTaylor@RealEstateiii.com**

Services I offer at **no added cost to you\***:

- Extensive knowledge of current market conditions
- Comprehensive searches of currently available properties
- Immediate notification when new properties become available that match your criteria
- Contract preparation
- Expert guidance during negotiations
- Assistance finding mortgage lenders, home inspectors and settlement agents



Let's get started today! Simply call or email me, prepared with as much of the following information as possible:

- Name and contact information, including email address
- Contact information for your mortgage lender or loan officer, if you have one
- Criteria that are important to you for your new home:
  - Minimum number of bedrooms, bathrooms
  - Location, Location, Location! Where would you like to live?
  - Is a garage a requirement for you? What about a basement?
  - Do you have an idea about the minimum square footage you need?
  - What do you think your price range is?
  - What is your timeframe for moving?
  - Do you also have a home to sell?



\* Buyer Agent commission is paid from funds provided by the Listing Agent for whichever home you ultimately purchase. Sellers pay a Listing Agent to market their house for sale; Listing Agents then share that commission with the cooperating agent that brings a buyer. As your Buyer Agent, I am always working *for you*, the Buyer.